Guidelines for Review of Critical Plants:

(1) Critical plants for each FY to be established by 28th Feb of previous FY using following factors:

(a) Net cash flow > __ cr. (Inflow from Customers – Const Cost – Liaison Cost)
(b) Possession in FY
(c) Possession in next FY

(2) Plants which are critical from net cash flow perspective to be tracked on monthly basis. Other Critical Plants to be tracked on quarterly basis ("tracking period").

(3) Clear targets to be established for each tracking period. Where customer care milestones are available, same shall apply. If no relevant customer care milestones are applicable during a given tracking period, the milestones should be determined as follows:

(a) Initiation of RCC slab milestone (till RCC is completed)
(b) Status of Following 4 between RCC completion and Possession:

(i) External painting
(ii) Windows/Glazing
(iii) Flooring
(iv) Plumbing or Electrical

(4) Workshop to be conducted with all stakeholders in Operations to appraise them of these critical plants and agree on targets/milestones.

(5) At end of each tracking period, progress is to be tracked and where gaps exists, necessary coordination is to be done by "Tracking Entity" (to be determined by HOC-PCA) with CM or with other Operational departments on behalf of CM. Where issues are unlikely to be resolved promptly, the same is to be escalated to COO (or Director, any one depending on who is likely to influence the outcome more).

(6) STPI payments should be linked to achievement of targets against these pre-determined critical milestones.